Business Roundtable in the Dominican Republic

Responding to the global economic crisis

March 18th 2009 – Santo Domingo, Dominican Republic As of January 28th 2009

Debate, network and interact: Enhance your business in the Dominican Republic

This high-level business forum is targeted to senior executives genuinely interested in influencing the Dominican Republic's economic and business development. Top government leaders, regional executives, investors, policy-makers and commentators join in a discussion-driven setting to exchange views on future trends, growth strategies, best practices and public policies affecting the country's business prospects in a difficult economic climate. Is government doing enough to support businesses through these turbulent times? How are businesses coping? What sectors offer the most opportunity for growth in the medium- and long term?

Conference chair

Anna Szterenfeld, Latin America Editor, Economist Intelligence Unit

Provisional programme

9.30 am 10.00 am

Registration and continental breakfast

Opening session

Economist Intelligence Unit briefing:

How will the Dominican Republic fare in the global economic downturn?

- Global economic outlook: How long and deep will the crisis be?
- How severe will the impact be on the Dominican Republic?
- Implications for business and future investment
- US-Latin America agenda under a new US administration

Anna Szterenfeld, Latin America Editor, Economist Intelligence Unit

10.30 am

Featured session

How is government responding to the global crisis?

A conversation with H.E. Temístocles Montás, Minister of Economy, Planning and Development

- How is government helping small and large businesses reduce the effects of the crisis?
- What can government do to maintain investment inflows?
- What policies are needed to promote exports?
- Is government doing enough to facilitate access to finance?
- How can the Dominican Republic maximise the benefits and reduce the costs of the DR-CAFTA and EPA trade agreements?

11.00am

Break

11.30 am

Panel discussion

The business response: Surviving and thriving in turbulent economic times

- What are companies doing to cope in the current economic climate?
- What adjustments should they be making to their sales, marketing and operations strategies?
- Is government doing enough to help businesses navigate through uncertain times?
- What opportunities do businesses see coming out of the crisis?
- How can businesses take better advantage of existing trade agreements?
- What financing options are there available?

Marco Cruz, Managing Director, Central America and the Caribbean, **Odebrecht**

Jose Luis Corripio Estrada, President, Grupo Corripio

David Lewis, Vice-president, Manchester Trade

Jerry Haar, Associate Dean, Florida International University

1.00 pm **Lunch**

2.30 pm *Panel discussion*

Dominican voices: Perspectives from a new generation

- Developing new leaders in the public and private sectors
- How will the Dominican Republic arrive to the next stage of development?
- Promoting an innovation culture
- Building awareness abroad of opportunities offered by the Dominican Republic

Darys Estrella, General Director, **Stock Exchange of the Dominican Republic**Jake Kheel, Environmental Director, **Grupo PuntaCana**

3.30pm *Afternoon workshops*

Smaller roundtable discussions focusing on strategic sectors and key areas of development

3.30-4.45 pm

Discussion 1: Infrastructure development and tourism

- How have infrastructures priorities such as ports, roads, and airports are shifted as a result of the crisis?
- Is the current infrastructure sufficient to compete internationally?
- Will existing tourism projects survive the crisis?
- What is the tourism industry doing to cope with less demand?
- What policies could government implement to help these sectors advance?

Victor Diaz Rua, Minister of Public Works and Communications*

Francisco Javier García, Minister of Tourism*

3.30-4.45 pm

Discussion 2: The energy sector

- Will the crisis push reform forward?
- What investment opportunities would reform bring?
- How should alternative energy fit into a larger energy strategy?

Arístides Fernández Zucco, President, National Energy Commission*

4.45 pm Break

5.15pm *Featured presentation*

Latin America in a new global reality

Jorge Castañeda, Global Distinguished Professor of Politics and Latin American Studies, **New York University**

6.00pm Keynote discussion

Building the Dominican Republic of tomorrow: Vision and priorities for the next five years H.E. Leonel Fernández Reyna, President of the Dominican Republic

- The Dominican Republic in a new global economic paradigm: How have priorities shifted?
- Objectives for the social agenda and long-term development strategy
- Human capital and competitiveness: What is government doing to invest in tomorrow's workforce?

7.00pm Conclusions and closing remarks

*invited